

Slide 3

Marshfield Clinic Health System:
Snapshot of a Physician Led Organization

Marshfield Clinic Health System

<p style="font-size: small;">Serving Wisconsin since 1916</p>	<p style="font-size: x-large; font-weight: bold;">55</p> <p style="font-size: small;">CLINICAL LOCATIONS <i>in</i></p> <p>Security Health Plan serves 230,000 members</p> <p style="font-size: x-small;">ACROSS ALL</p> <p>72 Wisconsin counties</p>	<p style="font-size: x-large; font-weight: bold;">34</p> <p style="font-size: small;">WISCONSIN COMMUNITIES</p>	<p style="font-size: x-small;">Exceptional Patient Experience</p>								
<p style="background-color: #800040; color: white; padding: 2px 5px; font-weight: bold; font-size: small;">PHYSICAL PRESENCE</p> <table border="0" style="width: 100%; font-size: x-small;"> <tr> <td style="width: 30%;">3 Hospitals</td> <td>10 Dental Clinics</td> </tr> <tr> <td>3 SNFs</td> <td>17 Pharmacies</td> </tr> <tr> <td>4 ASCs</td> <td>33 Clinical Laboratories</td> </tr> <tr> <td>7 Urgent Care</td> <td></td> </tr> </table>		3 Hospitals	10 Dental Clinics	3 SNFs	17 Pharmacies	4 ASCs	33 Clinical Laboratories	7 Urgent Care		<p style="font-size: x-large; font-weight: bold;">1,150</p> <p style="font-size: small;">PROVIDERS</p>	
3 Hospitals	10 Dental Clinics										
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<table border="0" style="width: 100%; font-size: x-small;"> <tr> <td style="width: 50%;">328,000 Unique Patients</td> <td style="width: 50%;">\$2.2 Billion in REVENUE</td> </tr> <tr> <td>3.5M Patient Encounters</td> <td>delivery system and health plan</td> </tr> </table>		328,000 Unique Patients	\$2.2 Billion in REVENUE	3.5M Patient Encounters	delivery system and health plan	<p style="font-size: x-small;">ACADEMIC LOCATION <i>for the</i></p> <p style="font-weight: bold;">University of Wisconsin</p> <p style="font-size: x-small;">School of Medicine & Public Health</p>					
328,000 Unique Patients	\$2.2 Billion in REVENUE										
3.5M Patient Encounters	delivery system and health plan										

Key Take-Home Points

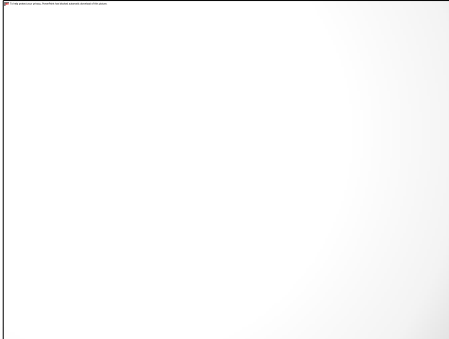
1. Focus in the past was too much on opioids.
2. Problems from opioids, risk of opioids (e.g., falls) and increase risk of ACCIDENTAL OVERDOSE and even DEATH.
3. Chronic use of opioids SENSITIZE the nervous system and actually INCREASE PAIN (Hyperalgesia).
4. Some develop ADDICTION to opioids (opioid use disorder).
5. OPIOIDS ARE NO LONGER RECOMMENDED FOR CHRONIC NON-CANCER PAIN.
6. Patients need an ACTIVE RECOVERY PLAN.

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Wisconsin Data

The age-adjusted rates of **drug overdose deaths increased 72 percent** from 2007 to 2016. Both illicit and prescription drug deaths are contributing to this epidemic.

The age-adjusted **mortality rate was 38 percent higher for males than for females.**



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Things Change


**COCAINE
TOOTHACHE DROPS**
Instantaneous Cure!
PRICE 15 CENTS.
Prepared by the
LLOYD MANUFACTURING CO.
219 HUDSON AVE., ALBANY, N. Y.
For sale by all Druggists.
(Registered March 1885.) See other slide

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CDC Opioid Guidelines:

Online and now Mobile App

- MME Calculator
- Prescribing Guidance
- Motivational Interviewing
- Interactive Tool



The graphic features a pill bottle and a smartphone displaying the app interface. Text includes: 'CDC OPIOID PRESCRIBING GUIDELINE MOBILE APP', 'Safer Opioid Prescribing at Your Fingertips', 'THE OPIOID GUIDE APP', 'Safer Opioid Prescribing at Your Fingertips', 'Features include: MME Calculator, Prescribing Guidance, Motivational Interviewing', 'MANAGING CHRONIC PAIN IS COMPLEX, BUT ACCESSING PRESCRIBING GUIDANCE HAS NEVER BEEN EASIER.', 'Download the free Opioid Guide App today!', and a URL: www.cdc.gov/odr/oidprescribingguideline/app.html'. At the bottom, it says 'U.S. Department of Health and Human Services' and 'LEARN MORE | www.cdc.gov/odr/oidprescribingguideline.html'.

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CDC Opioid Prescribing Guidelines

- 1. Consider non-pharmacologic or non-opioid pharmacologic therapy first
- 2. Establish treatment goals
- 3. Before and periodically discuss known **risks and realistic benefits**
- 4. If indicated, start with immediate release (IR Formulations because lower doses, limited use)
- 5. Start with lowest dose possible
- 6. For acute pain, start with lowest effective dose of IR
- 7. **Evaluate benefits and risks** within 1-4 weeks after starting opioids or with dose escalation

Conversion to Morphine Milligram Equivalents (MMEs)
This is not a conversion table, only to calculate MMEs

Medication	Total Daily Dose X Multiplier	Total Daily 50 mg MMEs	Total Daily 90 mg MMEs	Total Daily 200 mg MMEs
Codeine	x 0.15	333 mg	600 mg	1333
Fentanyl Patch (mcg)	x 2.4	25 mcg (=60 mg MMEs)	37.5 mcg	75-100 mcg
Hydrocodone	x 1	50 mg	90 mg	200 mg
Hydromorphone	x 4	12.5 mg	22.5 mg	50 mg
Butrans (mcg)	x 1.8	27.8 mcg	50 mcg	111 mcg
Morphine	x 1	50 mg	90 mg	200 mg
Oxycodone	x 1.5	33.3 mg	60 mg	133.2 mg
Oxymorphone	x 3	16.7 mg	30 mg	66.8 mg
Tapentadol	x 0.4	125 mg	225 mg	500 mg
Tramadol	x 0.2	250 mg	450 mg	1000 mg

© CDC Learn More: www.cdc.gov/drugoverdose/prescribing/guideline.html

Conversion to Morphine Milligram Equivalents (MMEs) **This is not a conversion table, only to calculate MMEs**

Medication	Total Daily Dose X Multiplier	Total Daily 50 mg MMEs	Total Daily 90 mg MMEs	Total Daily 200 mg MMEs
Methadone				
1-20 mg/day	x 4	12.5 mg	20+* mg	
21-40 mg/day	x 8			25* mg
41-60 mg/day	x 10			
>/=61	x 12			

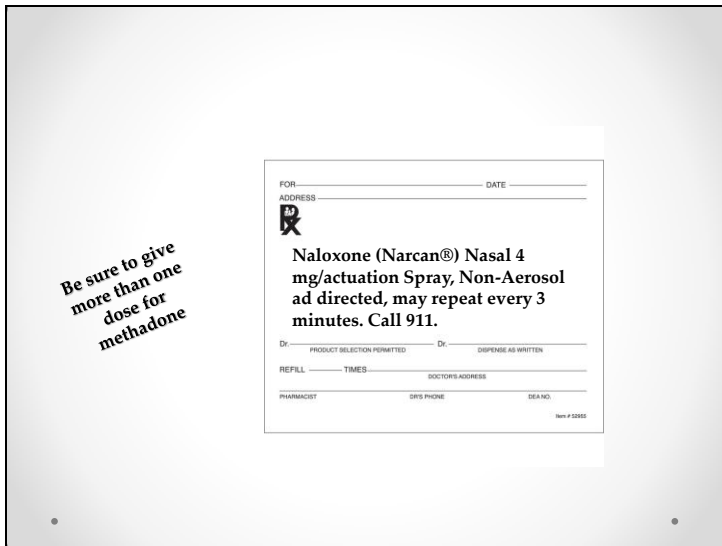
Methadone: The conversion factor increases at higher doses. *Due to this, the calculation of MME is different than other medications.

CDC Learn More: www.cdc.gov/drugoverdose/prescribing/guideline.html

You do NOT need to check
ePDMP IF:

- a. The patient is receiving hospice care.
- b. The prescription order is for a number of doses that is intended to last the patient three days or less and is not subject to refill.
- c. The drug is administered to the patient.
- d. Due to emergency, it is not possible for the practitioner to review the patient's PDMP records before issuing a prescription order for the patient.
- e. The practitioner is unable to review the patient's PDMP records because the PDMP digital platform is not operational or because of another technological failure, if the practitioner reports that failure to the CSB.

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MEB / MCHS:

Opioid Prescribing Guidelines

- Assessment of the patient
- Initiation of opioids if indicated
 - Guidelines for initial and ongoing prescribing
 - Informed consent process
- **Goals for patients on opioids chronically**
- Special guidelines for prescribing Oxycodone (IR) and Methadone for chronic non-cancer pain
- Discussion of dose reduction and weaning / discontinuation process
- Process of dose reduction and weaning

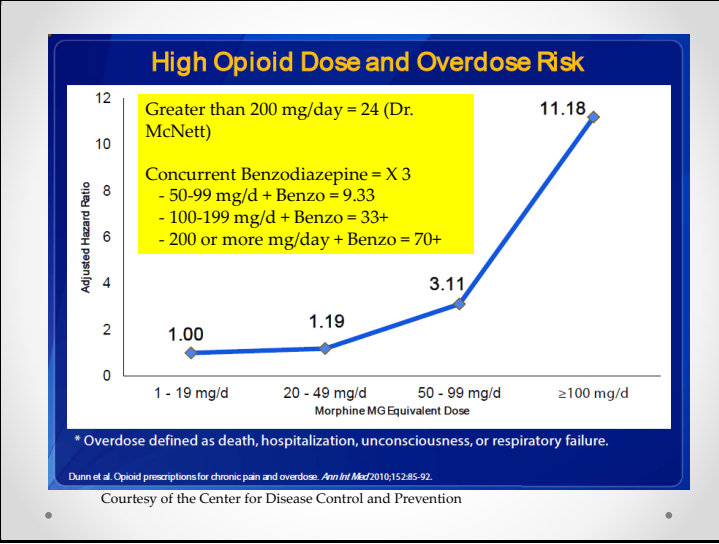
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MEB / MCHS: Opioid Prescribing Guidelines

Goals for patients on opioids chronically

- Discuss the patients goals for their treatment plan
- Make sure to reassess progress
- Target those goals and if progress is not being made, consider changes in the medication
- If no progress towards goals (e.g., weight loss) during the TRIAL, then consider weaning off and attempting different treatment
- Review that goal is not to allow patient to do things that their body no longer can do (e.g., will cause injury)

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Having the Conversation

This conversation	Instead of this:	Try saying this:
Starting the conversation	<p>The government wants me to stop your oxycodone.</p> <p>My hands are tied, I can't prescribed this anymore.</p>	I am concerned about your safety with the oxycodone that I am prescribing. May I talk to you more about this?
Continuing the conversation	<p>I know you have pain, but I cannot give you this medicine anymore.</p> <p>You will have to figure something else out.</p>	<p>Have you heard about the increased risk overdose in people taking oxycodone? How do you feel about this?</p> <p>AND / OR</p> <p>Have you heard about how these medications could be making your pain worse? May I tell you how this occurs?</p>

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Having the Conversation

When the conversation starts like this:	Instead of saying this:	Try saying this:
Patient on hydrocodone for 3 years: Patient requests a higher dose	- I know you have pain, but I cannot give you more hydrocodone and really we should not be using it at all. - I am going to cut your monthly supply in half this month.	May I talk to you about other treatments that might work better for your pain and are safer in the long run?
Patient has been on morphine SR for 8 years: Patient asks at appointment why he has been prescribed such a dangerous drug after he hears on the new about the high rates of overdose.	- That morphine was prescribed by his previous provider. - I never thought it was good for you. - I am not sure how to taper you off of this, so I will send you to the Pain Clinic	Yes, this is a concern to me also. We are realizing that opioids are not the best option for treating pain. Just as treatments change for diseases like diabetes and heart disease, treatments can change for pain also. Let's talk about other options for your pain management.

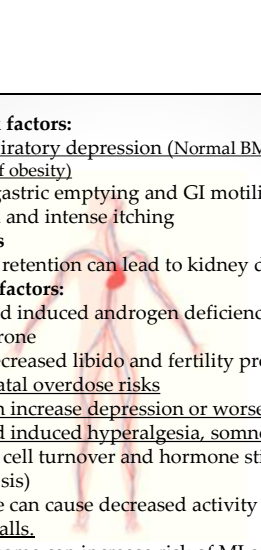
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More immediate risk factors:

- **Respiratory** – respiratory depression (Normal BMI +opioid risk central sleep apnea = OSA of obesity)
- **Digestive** – slow gastric emptying and GI motility, constipation
- **Integument** – rash and intense itching
- **Cognitive changes**
- **Urinary** – Urinary retention can lead to kidney damage over time

More long-term risk factors:

- **Endocrine** – Opioid induced androgen deficiency (OPIAD) causes decreased testosterone
- **Reproductive** – decreased libido and fertility problems and erectile dysfunction, neonatal overdose risks
- **Neurological** – can increase depression or worsen existing depression. Opioid induced hyperalgesia, somnolence
- **Skeletal** – impairs cell turnover and hormone stimulation of bone growth (osteoporosis)
- **Muscular** – fatigue can cause decreased activity leading to muscle weakness, risk of falls.
- **Cardiovascular** – some can increase risk of MI or heart attack



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MEB / MCHS:

Opioid Prescribing Guidelines

Process of dose reduction and weaning

Monitoring Progress:

- See patients every 2 months during the reduction process (minimum)
- Document their changes, question sleep, energy, bowel movements, sex drive, personality or anything else that may be a positive change
- Encourage appropriate pacing as they become more aware of their bodies
- Advise that withdrawal symptoms should NOT be occurring when dose is around 10%, if they are consider slowing the process VS adding medication

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MEB / MCHS: Opioid Prescribing Guidelines

Process of dose reduction and weaning
Weaning / discontinuation can be faster if violation of Medication Treatment Agreement

- Can reduce by ~20% every 1-2 weeks due to illicit substance abuse or use of dangerous combinations.
- Can discontinue suddenly if EVIDENCE OF DIVERSION is present (e.g., high dose medication with negative UDT or other information).
- Must complete INCIDENT REPORT / RL Solutions to properly document within our system.

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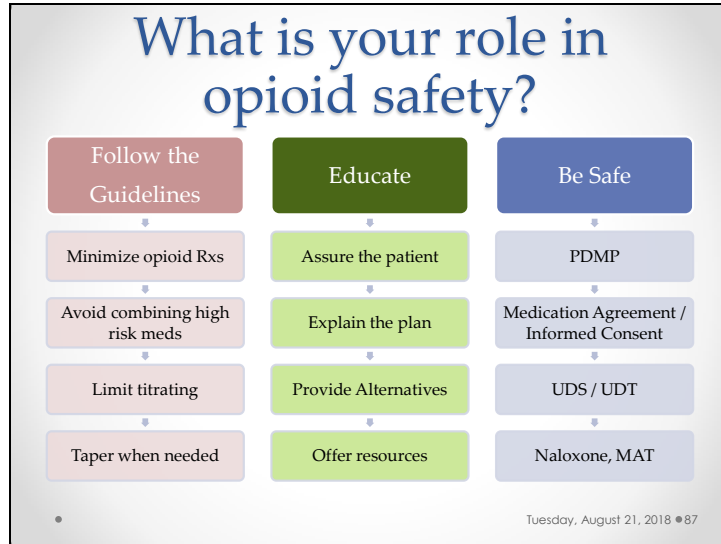
MEB / MCHS:

Opioid Prescribing Guidelines

Process of dose reduction and weaning

Monitoring Progress:

- **Continue to perform UDTs and Pill Counts** / Refills as you go thru the process. This may help to identify overuse or misuse of the medication early on.
- As the dose reduces if a patient becomes more hostile or angry or misuse is noted, you may be exposing an opioid use disorder that has been medically managed by high doses.
- **KEY QUESTION:** Is person willing to try other treatments for pain OR do they remain focused on only opioids (or receiving other medications – benzodiazepines)



Summary of new guidelines regarding opioids

1. Chronic Opioid Therapy (COT) is not indicated for chronic non-cancer pain.
2. If COT is used, prescribe the lowest effective dose, keeping below 50 mg of morphine milligrams equivalent (MME) for risk mitigation.
3. If COT is used at a higher dose that is associated with increased risk for unintentional overdose (50-90 mg of MME) then mitigate risk by prescribing Naloxone.
4. COT at a dose above 90 mg MME is CONTRAINDICATED due to risk and likelihood of opioid induced hyperalgesia (requires informed consent process).
5. COT combined with benzodiazepines is CONTRAINDICATED due to increased risk of unintentional overdose due to combination (requires informed consent process).
